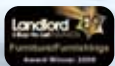


Our goal is simple; to provide every customer with quality furniture, seamless service and expert advice

- David Phillips is the UK's largest supplier of furniture and related services to the property industry
- Our team of experts have unparalleled experience working with the property industry since 1998
- With more than 20,000 customers and over 13 years of experience, David Phillips operates across the entire property sector
- We have designed, delivered & professionally installed over 100,000 residential properties across the UK
- From letting and managing agents, large investors and developers through to house builders, social housing organisations and individual landlords, we deliver consistent, professional and personal service, every time
- From a single investment property through to multi-unit developments, we have the product, the people and the infrastructure to deliver

0845 685 0477

rental@davidphillips.com
davidphillips.com





Great Peter Street - Westminster

Rental is used by tenants, landlords and letting agents in rented property and by vendors staging a home for sale

- We launched David Phillips Rental in 2010 and it has quickly established itself as one of leading providers of Rental furniture in the UK
- We hold a wider range of quality stock and can deliver more quickly and efficiently than any other company in the UK. Our scale helps make renting furniture extremely cost effective
- We can order and deliver bespoke items to any style or budget
- Our furniture and accessories have been used throughout all prime areas of London. Much of this can be viewed at our showroom in Chiswick
- Whilst David Phillips has the benefit of scale, we recognise our Rental customers have specific requirements. As a result, we have a dedicated team, from the delivery drivers to our Customer Account Managers
- Our Interior Design team consult on all installations to ensure the furniture and accessories have the appropriate style and quality for each property



A service that benefits everyone in the Rental chain; it gives greater choice to tenants and landlords, and helps agents close deals

- For prime property you can expect to pay around 10% of market rent for core items of furniture up to 17% if the property requires Accessories, Kitchen Packs, Prints etc. For Super-prime properties these percentages reduce
- For long-term rentals all furniture will be new or in show home condition
- “Try before you buy policy” – every item is available to purchase at the end of the rental term with a significant discount from the Retail price
- We guarantee to provide a guide quote within 12 hours of submitting an enquiry, sometimes sooner
- We aim to completely furnish a house within 7 days of order confirmation. This can include everything from linen to kitchen packs

Palace Street - Victoria

“After securing an overseas tenant for our unfurnished property in Sunningdale, two weeks before the move in date they realised they required furniture. David Phillips were able to meet with our tenants and make a site visit within days and 11 days after our initial inquiry, had furnished our 5 bed house with good quality furniture and accessories at a price the tenant was happy with. This speed of service ensured the deal went through.”

Lucy Palmer
Landlord / Owner Stoneridge House

Stoneridge House, Sunningdale
5 bedrooms, 2 reception rooms
& dining room

- Quote requested by Hamptons International, Sunningdale
- Guide quote provided by David Phillips on the same day allowing the agent to evaluate the deal; 10.8% of market rent
- Final quote signed-off by client four days after initial request at 10.3% of market rent
- All furniture delivered, assembled and installed 11 days after the initial inquiry



“We appointed David Phillips to furnish a rental property for a VIP Ukrainian client in West London. The installation went smoothly, the furniture was good quality and at every step of the process the Rental team were available to ensure our client was completely satisfied.

We would definitely recommend David Phillips Rental to furnish prime London properties.”

Katya Olenina
Aston Reed

David Phillips instructed to furnish a 3 bed property in Chelsea by Aston Reed

- Full furniture scheme prepared by David Phillips Interior Design for sign-off
- Tenants paid 17% of the monthly property rental on furniture for a 6 month contract
- The tenants opted to furnish the property to a serviced apartment standard. This includes luxury linen packs, a full kitchen pack, TVs and various special order items
- Had they signed-up for a 12 month contract, this would have reduced to 13.5% of property rental

“We used David Phillips Rental to help dress a property in Marylebone marketed at £2.25m. All the items were specified and presented by the David Phillips Interior Design service and then, after sign-off, were delivered quickly and efficiently. The service definitely helped sell the property; the buyers liked the scheme so much they purchased the furniture.”

Peter Moy
Director of Sales and Marketing
Leighton & Henley Plc

Baltimore Wharf - Docklands

In the last year alone we helped sell £30m worth of property at 98% of the vendors' asking price. Individual properties were valued up to £2.5m

- Prospective owners often want to see what a property will look like when furnished. Home Staging will give you the best chance to sell your property quickly and for the best price possible
- For prime properties, we use our Interior Design service to specify the items, provide a design scheme, purchase bespoke accessories and oversee the installation
- Vendors can choose the level of finish they need. To dress a property with core items you may spend under 0.5% of the market value of the property. For a totally bespoke design service, you can pay up to 1.5%
- People who opt for our home staging service can also purchase the furniture at the end of the rental term. David Phillips will always offer a significant discount to the retail price, giving clients the opportunity to sell the furniture at a profit or offer it as part of a house sale

how can we help you?

rental

next day

interior design

furniture packages

David Phillips provides the comprehensive solution to all of your furnishing needs, however challenging your requirements

- Whether you are a private or corporate landlord, estate agent, property investor, developer, managing agent or a buy-to-let investor, our services cover every possible furnishing need
- From delivery of a single mattress through to a bespoke interior design solution, we deliver, assemble and install quickly, efficiently and professionally
- If you think we can help, please do not hesitate to contact us

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